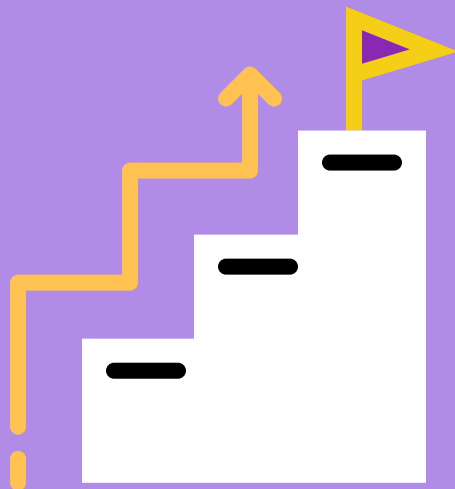


# S.E.S

## Success - Evidence - Strategies



BY KATARAINA PIPI

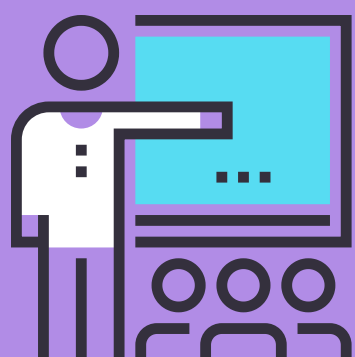


### 1.) IDENTIFY YOUR SUCCESSES/ACHIEVEMENTS

Success is determined by you - it can be big or small - it could be an event you organised, a milestone or a specific outcome that you achieved or contributed to.

### 2.) WHAT IS THE EVIDENCE?

Evidence is basically what can you see, hear and feel that tells you this was a success? What are the facts? What can you hear yourself/others say about this achievement? How does it feel to have achieved this?

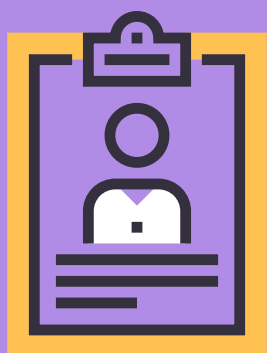
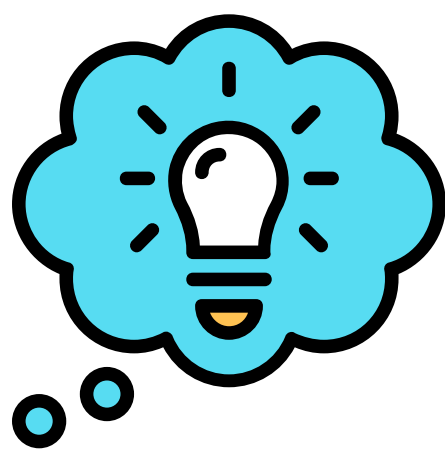


### 3.) WHAT STRATEGIES DID YOU USE THAT REALLY MADE IT A SUCCESS?

Think about the things that, (had you not done them) it may not have been a success. What was critical to making this happen? Find 7-9 strategies for each success. eg whanaungatanga, kai, excellent planning, shared vision, partnering.

### 4.) SO WHAT? NOW WHAT?

So what have I/we learned from each success about either myself/ourselves, the project, what works and doesn't work and so on. Now what am I going to do differently from now on? What insights have I gained from this reflection?



### 5.) YOUR FORMULA FOR SUCCESS!

Once you have completed the first four steps, look back down the 'Strategies' section and see what patterns are there. What strategies came up again and again across all the successes.

YOUR FORMULA FOR SUCCESS IS...

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